

The Carbon Trust

Annual Report for the year ended 31 March 2023

Registered number: 04190230

Company information

Registered office: Level 5, Arbor, 255 Blackfriars Road, London, SE1 9AX

Directors: Julia King, the Baroness Brown of Cambridge
Tom Delay
Michael Rea
Tim Weller
Paul Jefferiss
Dorothy Mackenzie
Eric Soubeiran
Timon Drakesmith
Charlotte Beckett
Anja Langer Jacquin

Bankers: HSBC Bank Plc, 69 Pall Mall, London SW1Y 5EY

Royal Bank Scotland, Commercial Mid Market, 250 Bishopsgate, London, EC2M 4AA

Auditors: Grant Thornton UK LLP, 30 Finsbury Square, London EC2A 1AG

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Strategic Report

Strategic Report

Overview of Activities

Our mission is to accelerate the move to a decarbonised future by helping businesses, governments and organisations across the globe to reduce carbon emissions and achieve greater resource efficiency.

Our teams deliver valuable insights into markets and technologies, helping clients and partners raise their ambition and develop tailored solutions to achieve their environmental goals. We design and implement projects and programmes, drawing on our technical expertise acquired through years of practical experience. We lend credibility to our clients through recognising and certifying real sustainability achievements such as science-based targets and carbon reductions.

The Carbon Trust was founded in 2001 and has been at the forefront of environmental sustainability since then, building a substantial knowledge base to accelerate climate change mitigation. Today we operate across a wide range of services, geographies and industries as set out below:

- **Propositions.** Advisory services including environmental target setting, value chain analysis, risk assessment, endorsement, policy delivery and programme management including collaborative ventures.
- **Countries.** We have offices in the UK, Netherlands, South Africa, Singapore, China and Mexico and our teams supported clients in almost 50 countries last year.
- **Industry sectors.** Our advice addresses the specific needs of all major sectors including Technology and Media, Consumer Products, Financial Services, Energy and Resources, Infrastructure and Property, Manufacturing and Agriculture.

We employ 402 people, the vast majority of whom are experts in specialist proposition areas. The Carbon Trust is a not-for-dividend company which means we do not have external financial stakeholders and aim to broadly break-even in accounting terms. If The Carbon Trust generates a surplus, it reinvests this amount into delivering on our mission.

Strategy and medium-term goals

In early 2023 we updated our three-year plan to further our Mission Impact and expand our organisation. Society's attitude to climate change has evolved over the last few years as the effects of the global COVID-19 pandemic, regional conflict and elevated inflation have led governments, institutions, corporations and individuals to reassess their priorities. The importance of environmental sustainability and living responsibly has been reinforced, making our services and influence more relevant than ever.

We will continue to focus on innovation and creating a better operating platform, helping our clients fight climate change and continuing our international expansion. Over the next few years, we aim to deliver high-quality projects across the world to a wide range of clients. Our medium-term objectives are set out below:

A. Mission Impact. Extend the reach, innovation and influence of our climate change work. We will assess the associated social benefits of our activities.

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B. Brand and Propositions. Strengthen our distinctiveness by positioning The Carbon Trust as a catalyst to genuine impact and grow overall brand awareness. Deploy new, high impact, environmentally significant propositions, “breakthrough” ideas and collaborations.

C. People, Systems and Culture. expanding headcount through recruitment, building capabilities and knowledge management, and maintaining our positive and inclusive culture. Improve productivity as a means of reaching our Mission goals.

D. Financial Resilience. We aim to materially grow our revenues and achieve a breakeven to modest financial surplus. A strong cash balance will be retained to allow us to invest in important Mission relevant capabilities, propositions and innovations.

E. Environmental targets. Maintain our pathway towards attaining our Science Based Targets for 2030 and 2050 Net Zero emissions

Our Mission Impact

Mission Impact closely links with our purpose and plays an important role in our culture. This underpins our vision for the future growth of the organisation. Critically, we believe our impact is greatest when we are distinctive. We use our brand, know-how and convening power to make things happen that would not happen otherwise. We consider our Mission Impact in all we do with integrated mission-related objectives in every colleagues’ aims and performance appraisals, and in deciding which client/partner proposals to prioritise. We have also invested heavily in innovation, seeking to advance concepts that may deliver substantial impact that exceeds growth in staff numbers.

Mission Impact Assessment Framework

Our Mission Impact Framework continues to support our strategy, guide resource allocation and direct our operational activities. We have four categories of Mission Impact objectives as set out below -

- Expand Carbon Trust’s reach, breadth and scale by working on a wide portfolio of projects particularly with international clients and partners
- Launch more innovative, high impact, environmentally significant new propositions using our well-established convening power
- Influence ambition in the strategies and actions of governments, businesses and financial institutions. Support ambition in policy development through insight and evidence
- Recognise Broader benefits to society and communities beyond decarbonisation. Often our work can support prosperity, education, human rights and other sustainable development goals.

Mission Impact Goals

From a Mission Impact perspective, the year to 31 March 2023 was successful, as described below -

- We extended the reach, breadth and scale as shown by increased project days (up 19% year on year) and relative importance of our international operations (year on year revenue growth of 19%).
- Innovation has been illustrated through several collaborations in the technology, coal mining and offshore wind sectors (DUCD, CATA and SusJIP) and stimulating new forms of decarbonisation activity (hydrogen and critical minerals).
- Our Influence has been enhanced and measured by our new Mission Impact project selection and post-completion assessment tools.

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- We have significant evidence of the contribution our work makes to wider society and community benefits through mapping to nine of the United Nations Sustainable Development Goals. The first quarter of 2023 saw the establishment of the Impembelelo Education Trust in South Africa to support students from diverse backgrounds and improve access to our sector.

Further information on our Mission Impact and description of individual programmes, clients and employees will be set out in Carbon Trust's 2023 Impact Report.

Our people

We continued to grow in 2022/23, increasing headcount to 402 from 364 in 2021/22, supported by strong demand for our services and mission. Alongside this we continued to develop our offer to employees and enhance the systems and processes that support them, to ensure both that the Carbon Trust is a great place to work and that we can support the organisation effectively as it grows.

Employee engagement remains strong with overall satisfaction at 4.0/5 (4.1 in 2022) and likelihood to recommend the organisation at 8.1 (8.3 in 2021). In 2022/23 key highlights to support the organisation included:

- **Relocating our London office** to a more sustainable building that is better aligned to our mission and values, supports greater flexibility, collaboration and accessibility, and engages colleagues and wider stakeholders. Colleagues fed back positively agreeing that it improves their productivity (92%), wellbeing (97%) and collaboration (95%).
- **Embedding and broadening our flexible approach to work**, the wider offer includes new sabbatical arrangements allowing colleagues time off to focus personal development or improve work-life balance. This sits alongside existing flexibility including core hours, working from another location and hybrid working. In 22/23, 94% of colleagues agreed or strongly agreed that our approach to flexibility supports their wellbeing.
- **Supporting global collaboration, engagement and knowledge sharing** by restarting the global secondment programme from our UK offices to global locations (halted during the pandemic) and inaugurating secondments from our global locations to the UK.
- **Enhancing our learning and development support**, including roll out of People Leader training to all managers; developing enhanced consultancy training to upskill new joiners; and growing capacity to better support this area.
- **Focus on internal environmental approaches** including impact reporting, a more sustainable office and our net zero approach, is highly aligned with employee values, supporting engagement.
- **DE&I development:** external consultants interviewed colleagues and ran focus groups to review our approach to DE&I, understand key areas to develop and recommend next steps, which we have started to implement.

We exceeded our overall target of >40% gender representation at management levels, improving slightly on 2022, but have fallen back at a leadership level this year. The overall gender balance in the Group is 55% female / 45% male, a change from our November 2015 baseline of 36% / 64%. Women at leadership levels fell to 26% in 2022/23 (from 35% at March 2022), because of one senior female director retiring. At management levels female representation increased by 2% to 49% (versus our baseline of 30%). Information on our Gender Pay Gap is available

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on our website. Our representation of ethnic minority groups in the UK at March 2023 was 9% at management levels (versus our 2022 baseline of 8%) and 17% in non-management (versus our 2022 baseline of 14%),

We are committed to protecting the physical and mental health, safety and welfare of our employees, contractors and other persons affected by our activities, and providing safe and healthy working conditions for the prevention of injury and ill health. The Board of the Carbon Trust has approved an updated Health, Safety and Environment policy statement and will monitor the implementation of it by management. Further details are available on our website.

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Our financial performance

Carbon Trust has generated good full year results as set out in the table below in line with forecasted expectations. Revenues at £43.9 million are 16% higher than last financial year (£37.9 million). Gross Margin (GM) of £30.7 million is 22% greater than last year (£25.1 million). Loss before tax of £3.0 million reflects the significant investment in digital solutions and higher employee expenses due to increased headcount and enhanced training. Our business plan for the year to 31 March 2023 had assumed a similar loss for the reasons explained above.

The two large UK business units of Programmes & Innovation and Business Services both increased their GM year on year, as did most of our international operating units. Our operations in China had a positive year in terms of increasing GM in line with plan and shifting the mix towards corporate clients. In Singapore we have seen good end to the financial year with GM in line with our plans and double last year. Mexico had a challenging year with a curtailment of several UK Government backed programmes and the loss of the local Director. In contrast, South Africa generated the highest level of GM of any international entity and exceeded their business plan.

Our Group financial performance is illustrated in the summary table set out below.

GROUP FINANCIAL KPIs	2023 (£M)	2022 (£M)	2021 (£M)	2020 (£M)
TOTAL REVENUE¹	43.9	37.9	34.5	27.2
GROSS MARGIN¹	30.7	25.1	21.1	16.7
CONSOLIDATED (LOSS)/PROFIT BEFORE TAX ²	(3.0)	0.1	0.9	(0.3)
GROUP UNRESTRICTED CASH BALANCES³	10.9	16.9	21.4	17.0

Our strategy to grow international business is illustrated by £18.1 million revenue coming from international clients for work delivered outside the UK, representing 41% of our total revenue (2022: £15.2million, 40% of total revenue). We deliver material international programmes for the UK Government like the Transforming Energy Access programme (for the FCDO), which are included in our UK grant income. The Group's major expense is on employees which rose to £25.9 million in the year to 31 March 2023 from £19.9 million a year earlier, as we significantly added to headcount and increased variable compensation. The Carbon Trust Group recorded an accounting deficit for the year of £2.6 million (2022: £0.1 million) after taxation.

The Group's balance sheet remains strong and at the year-end the net assets were at £23.3 million (2022: £25.8million). Cash holdings continued at a strong level with total cash including liquid assets at 31 March 2023 of £28.9 million (2022: £31.1 million). Unrestricted cash including liquid investments, over which we have complete control, was £10.9million (2022: £16.9million). This reduction was due to the continued digital investment, new London office fit-out and move costs, underlying commercial loss, and working capital increase. We have actively managed our legacy investment portfolio, which is reflected in our financial statements at a value of £0.7 million (2022: £1.0 million) predominantly made of our holdings in the Carbon Neutral Real Estate Fund. Along with the wider UK property industry, valuations of the fund's real estate assets have fallen sharply in the last 12 months. We capitalised selected expenditure related to our digital solutions platform in year, increasing the value of the intangible asset to £2.1 million as at 31 March 2023 (2022: £0.9million). We continue to manage a small portfolio of interest free loans.

¹ Revenue in the consolidated statement of comprehensive income on page 26. Gross margin is Revenue less direct Cost of Sales.

² See the consolidated statement of comprehensive income on page 26.

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Outlook

Looking ahead to the coming financial year, the business is in a strong position to continue delivering against our mission. We have a strong portfolio of contracted projects in progress, including several multi-year programmes. These enable us to support our increased international growth and business profile. We anticipate that revenues will grow in the year to 31 March 2024.

Our environmental performance and new Science Based Targets

Our Mission is to accelerate the journey to a decarbonised world. Whilst helping others achieve this goal is vital, so too is accelerating and monitoring our own decarbonisation journey, and understanding where our largest sources of emissions that are within our direct and indirect control.

During 2022/23, the Science Based Targets initiative (SBTi) validated our 2050 Net Zero goal. Alongside this, we moved our London HQ to a new all-electric building running on a renewable energy tariff. As part of this move, we achieved a SKA Gold accreditation which acts as verification of a low-emissions sustainable office move and fit-out. This office will allow us to hit our Scope 1 and 2 Net Zero goals, including putting us in a great position to achieve our 2030 target of reducing our Scope 1 and 2 emissions by 50% from our 2018 baseline.

Our other SBTi targets are set out below -

- Scope 3 science-based targets, aligned at a minimum, to a well below 2°C pathway
- Reduce Scope 3 GHG emissions from business travel by 65% per FTE by 2030
- Commit that 56% of our suppliers, by emissions covering purchased goods and services, will have SBTs by 2026
- Go further by positively influencing our remaining sources of emissions as well as having a positive overall impact through our wider work helping organisations move to Net Zero

A key focus for this past financial year has been updating our Scope 3 footprint alongside development of the management and reporting information and data collection for our business travel and supply chain emissions. These components are integral to achieving our near- and long-term targets bulleted above, but also a requirement for us to achieve Net Zero. As a fast-growing company, we are focussed on having our supply chain set SBTs to mitigate the growth in emissions due to greater purchases of goods and services. More importantly, we will be looking at suppliers that offer lower-emissions goods and services as a priority to enable us to eventually reduce our emissions by at least 90%, as the Net Zero pathway requires.

During 2022/23, we made significant changes to keep us on track for our Scope 3 emissions targets, including:

- At our new London office (Arbor, on the Southbank) the developer, Native Land, committed to setting a SBT. This is vital given the scale of their operations and alignment with our ambition and mission. This change will positively impact our Scope 3 footprint in future.
- We saw other major partners agree to set SBTs, driving engagement in our supply chain as we move towards our 2026 near-term target. With these SBT commitments, we have achieved a significant proportion of our top suppliers committing to climate action.
- To support our business emission reduction targets, we have updated our procurement and travel policies. Changes to the former reflect our expectations and requirements for our supply chain. Changes in our

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travel policy include more information on our carbon budgets and our expectations for when and how employees can travel for work. These are important changes to support our Net Zero mission.

In 2023/24, monitoring and evaluation of progress by suppliers will be a key priority.

Sustainability in the Arbor office move

Emissions and overall environmental performance were a key focus in our fit-out for Arbor. Our procurement process put sustainability at the centre. With our suppliers committing to using sustainable materials as much as possible. From when we moved in:

- Only 5% of the Arbor furniture is brand new. Of this brand-new furniture, we used suppliers that were FSC certified (where applicable) or were members of FISP (Furniture Industry Sustainability Programme).
- 71% of our existing furniture at Dorset House was re-used, with many of these items brought over as-is. Those that needed re-upholstering were done so with high quality sustainable fabrics. An example fabric is [Camira's Quest](#) range. This fabric is made from 100% post-consumer recycled polyester including 75% ocean plastic.
- The balance of furniture was second-hand with varying levels of refurbishment.

The non-furniture elements of the fit out were similarly reviewed with recycled content, low VOCs, and water-based paints considered for items like carpets, paint, worktops. This contributed towards attainment of SKA Gold accreditation.

Carbon accounting can be a complex methodology. The most widely used reporting standard is that of the Greenhouse Gas Protocol (GHGP). In here, emissions are split into three 'Scopes.'

- **Scope 1 - Direct Emissions** - This Scope relates to emissions that are produced from owned sources
- **Scope 2 - Indirect Emissions** - This Scope relates to emissions generated from purchasing electricity.
- **Scope 3 - Value Chain Emissions** - These are the emissions associated with our upstream and downstream such as suppliers, sub-contractors, and partners.

Based on the activities completed in the past financial year, we can demonstrate our emissions across our material Scope 3 categories from our baseline year (2018/19) to our preliminary FY22/23 results;

Category	2022/23 (tCO2e)	2021/22 (tCO2e)	2018/19 Baseline (tCO2e)
Scope 1: Direct Emissions	44	51	29
Scope 2: Indirect Emissions (location-based)	11	48	52
Total Scope 1 & 2 Emissions	55	99	81
Scope 1&2 Emissions intensity by average headcount (tCO2e)	0.14	0.31	0.47
Scope 3: Emissions			
Cat 1b: Purchased goods and services (non-product) pass-through	1,422	717	227
Cat 1b: Purchased goods and services (non-product)	405	663	552

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Cat 3 - Fuel and Energy Related Services	29	21	23
Cat 5 - Waste Generated in Operations	1	0	0
Cat 6 - Business Travel	219	17	577
Cat 7 - Employee Commuting	185	110	50
Cat 8 - Upstream Leased Assets	63	66	28
Cat 15 - Investments	46	34	59
Total Scope 3 Emissions	2,370	1,628	1,516

More information on our environmental performance is set out in Carbon Trust's 2022 Impact Report, and the above information will be communicated in our 2023 Impact Report, to be released in Autumn 2023.

Principal risks and opportunities

The Board considers the matters outlined below to be the principal risks and uncertainties that could adversely impact The Carbon Trust Group's operations, our strategy for diversified growth and our ability to deliver against our mission to accelerate the move to a decarbonised future.

Sitting alongside these risks there are also new opportunities for growth. Tackling climate change continues to be a key priority for governments, institutions and businesses across the world. Global events such as the continued war in Ukraine, the cost-of-living crisis and recession being experienced in many countries, as well as some de-prioritisation of climate-related issues in certain countries represent challenges to our work and mission.

Risk Register Category	Potential Exposures and Negative Impact on Business Plan	Key Mitigation and Controls
Market downturn	<ul style="list-style-type: none"> Reduced funding and support from key partners and clients diminish pipeline of work Increase in external investment in the sector creates more competitors and pricing pressures 	Market awareness, new propositions, client diversification, digital investment, and investment in major strategic initiatives
People risk	<ul style="list-style-type: none"> Challenges in recruitment and retention Concerns over mental health following on from the pandemic Behaviours inconsistent with The Carbon Trust's Values Potential disruption due to retirement of founder and chief executive 	<p>Mission-focus is a key mitigator in terms of retention and ability to retain people</p> <p>Flexible work patterns are continually monitored</p> <p>Recruitment executed swiftly to support growth and mitigate staff turnover</p> <p>Better management of career progression, performance feedback, including enhanced</p>

		<p>development process and competency framework</p> <p>Focus on shared values and behaviours and upgrade of offices in UK, China and Africa</p> <p>Experienced executive team and board with strong culture and systems</p>
Damage to Brand and Reputation	<ul style="list-style-type: none"> • Loss of trust in our work resulting in brand / reputational damage • Association with stakeholders who make inappropriate environmental claims causing reputational problems 	<p>Careful management oversight of new assignments and client selection</p> <p>Review of communications to minimise risk of carbon reduction overclaims and other pitfalls.</p> <p>Use of external counsel in key jurisdictions for support around green claims</p> <p>Management oversight of key propositions</p>
Low productivity	<ul style="list-style-type: none"> • Lower effectiveness due to management becoming too stretched and taking on too many markets, clients and projects • Potential under investment in new propositions due to competing demands • Slow integration of new hires due to rapid growth and the challenges of onboarding 	<p>Continue development of processes and systems to support growth, including knowledge management and quality assurance</p> <p>Add senior commercial colleagues to address complex and increasingly commercial market challenges</p> <p>Moderate rate of growth and sequence further change to consolidate organisational effectiveness and productivity</p>
Legal, contractual or regulatory issues	<ul style="list-style-type: none"> • Contractual claim in an increasingly scrutinised market. Risk of financial and / or reputational damage • Regulatory breach relating to change in laws around green claims or other key areas of compliance such as data protection and information security 	<p>Greater in-house, senior capabilities and specialist external support in key jurisdictions and areas such as labelling and green claims</p> <p>Enhanced policies covering contracting process project execution</p> <p>Increased formal documentation and controls covering legal and regulatory areas</p>
Impaired Mission Impact	<ul style="list-style-type: none"> • Insufficient investment in new ideas, brand and propositions reduces our Impact 	<p>Mission Impact Framework and new tools rolled out to help evaluate opportunities,</p>

	<ul style="list-style-type: none"> Loss of distinctiveness affects our impact, retention of people and revenues 	<p>prioritise and maintain consistency and relevance</p> <p>New controls implemented across Carbon Trust in early 2023:</p> <ul style="list-style-type: none"> Front end Mission Impact project selection tool Project closure process to include Mission Impact Assessment for all significant assignments
Financial pressures	<ul style="list-style-type: none"> Failure to match resourcing to business needs and growth Risk of committing to material multi-year contracts at below sustainable cost Digital investment fails to generate expected customer delivery benefits and financial results 	<p>Focus on higher productivity and commercial behaviours</p> <p>Diversification focusing on higher margin engagements</p> <p>Financial controls and forecasting to focus on major multi-year and low margin projects</p>
IT security	<ul style="list-style-type: none"> Customer or our own data or systems are lost, made publicly available, corrupted or compromised by cyber or other attack Contractual or compliance breach, damages reputation, causes stress for relevant team and impacts on our ability to sell work 	<p>Customer and internal data protected by multiple backup, antivirus and ransom ware systems</p> <p>Data written to long term backups "immutable", preventing ransom ware attacks</p> <p>Regular backup tests are performed and annual report card presented to management frequently</p> <p>Annual external security audit by specialist consultants to achieve Cyber Essentials certification</p> <p>Regular programme to keep core business applications up to date to minimise security risks</p>
Emerging risks	<ul style="list-style-type: none"> Negative social, technological (including AI), demographic or health trends 	<p>Management and Board Review. Use of 'worry list' and advisors' input</p> <p>Risk Management processes</p>

Further analysis of the group's financial risk profile may be found in note 25 of the financial statements on page 53.

The Board takes overall responsibility for The Carbon Trust's internal controls and risk management. Responsibilities for some aspects of corporate governance have been delegated to the Audit and Remuneration Committees. The Board adopts policies and instructions for controlling all perceived risks and these are supplemented by detailed processes, policies and guidelines within the Group. The Reporting Systems and Risk Committee supports the Board in this work by discussing, steering and monitoring these issues and preparing materials to support decisions by the full Board.

The Risk Management process is illustrated in the diagram below. [In the green block the business units refresh their risk trackers and this is debated at regular (more than quarterly) Business Update leadership meetings with the Executive Directors. The "Major Projects" focus includes external programmes like FCDO (TEA), IKEA FOUNDATION and internally on Digital Solutions Platform.

All the divisional and project risk assessments are brought together for review at two sessions - the Reporting, Systems and Risk (RSR) Committee and a Group Leadership meeting as set out in the blue block. The RSR Committee meets on a quarterly basis to identify, address, and implement controls to mitigate group-wide risks. Group Leadership includes the heads of business units, international teams and shared services.

The key output from these reviews is the Risk Register as set out above.

In the orange block, we have a "Worry List" session which is a light touch, intuitive way of capturing concerns which may keep people up at night. This also informs the Risk Register.

Finally, in the grey block we deliver board and external reporting to communicate our process, potential exposures and mitigating actions.



Responsibilities

GLOBAL TEAMS	REPORTING, SYSTEMS AND RISK GROUP AND LEADERSHIP GROUP	BOARD OF DIRECTORS
<ul style="list-style-type: none">• Maintain and update Risk Trackers.• Review and debate Risk Trackers quarterly with Executive Directors.	<ul style="list-style-type: none">• Review risk assessments quarterly.• Identify, address, and implement controls to mitigate group-wide risks.• Collate "Worry List" & Risk Register.• Seek and incorporate external advisor risk feedback.	<ul style="list-style-type: none">• Approve strategic objectives and validates risk appetite.• Board and Audit Committee review the Groups key risks and mitigating measures.• Review and suggest communication of Risk Management in the annual report and website.

Section 172 (1) statement

The Board of directors has acted in a way that they consider in good faith, to be most likely to promote the success of The Carbon Trust whilst at the same time having regard for the interests of our customers, our people, our partners and suppliers and the wider communities in which we operate and to ensure that we maintain a reputation for high standards of business conduct, integrity and excellence.

The Board has emphasised the importance of engaging the Group's management and employees in the formation and approval of the three-year plan business plan for the period 2023-2026 (see pages 4-5).

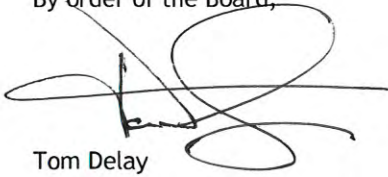
The Board recognises our key stakeholders, being our customers, our people, our partners and suppliers and the communities in which we operate, and believes in the importance of the following:

- The likely consequences of any decision in the long term, including in respect of the development of the Group's strategy and the ability to remain agile in a rapidly changing and developing sector;
- The interests of the company's employees, including in respect of mental health and well-being, inclusion and professional development through recruitment, maintaining an open and honest culture, staff surveys and feedback opportunities, and the establishment of focus groups;
- The need to foster the groups business relationships through collaboration with suppliers, customers and partners and to engage with and work with new clients and sectors and to promote and challenge the ambitions of such key stakeholders;
- The impact of the company's operations on the community and the environment through the work we do, the culture of the Group and the development of internal policies and principles including the setting of the group's Science Based Target and Net Zero Target, HSE, Modern Slavery and Procurement;
- The desirability of the group maintaining a reputation for excellence and high standards of integrity; and
- The need to act fairly as members of the company.

Further details on how the Board considers its stakeholders can be found in the Director's Report on pages 17 to 20.

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By order of the Board,

A handwritten signature in black ink, appearing to be 'Tom Delay', written over a horizontal line.

Tom Delay
Chief Executive
13 July 2023

Directors' Report

Directors' Report

The directors present their annual report together with the financial statements and Auditors' report for the year ended 31 March 2023. Some of the matters to be dealt with in this report have been included in the strategic report found on pages 4 to 16.

Principal activities

The Carbon Trust is the parent company of the Carbon Trust group. The group's mission is to accelerate the move to a decarbonised future.

We work with businesses, governments and organisations around the world supporting them to realise ambitious plans for a sustainable, low carbon future. Our services primarily involve environmental consultancy including with offshore wind, energy systems, target setting, assurance of carbon and environmental impacts, and programme design/management.

Over many years our work in the area of climate change and sustainability has led to the Carbon Trust becoming a recognised global leader in this field. Further information on our strategy, business performance and our direct environmental impact may be found in the strategic report on pages 4 to 16.

Directors

During the year ended 31 March 2023 and up until the date of this report, the directors of The Carbon Trust were:

Name	Position	Date of appointment
Julia King, the Baroness Brown of Cambridge	Chair	Appointed 16 July 2018
Tom Delay	Chief Executive	Appointed 13 July 2001
Michael Rea	Chief Operations Officer	Appointed 1 April 2008
Timon Drakesmith	Chief Financial Officer	Appointed 20 July 2020
Tim Weller	Deputy Chair	Appointed 19 June 2007
Paul Jefferiss	Director	Appointed 16 May 2001
Dorothy Mackenzie	Director	Appointed 28 November 2012
Eric Soubeiran	Director	Appointed 1 February 2020
Charlotte Beckett	Director	Appointed 29 June 2023
Anja Langer Jacquin	Director	Appointed 29 June 2023

In June 2023 the Board appointed Charlotte Beckett and Anja Langer Jacquin as non-executive directors.

Results and reserves

The Group reported a loss after tax of £2.6m (2022: £0.1m loss) as discussed in the Strategic Report above. It has £23.3m of net assets (2022: £25.8m) as detailed in note 26 to the financial statements, on page 55 to 56.

The Group's financial statements have been prepared in accordance with FRS 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'. The audited financial statements for the year ended 31 March 2023 are set out on pages 26 to 57.

The Carbon Trust is a limited by guarantee company with no shareholders so is not able or not permitted to pay a dividend which is prohibited in the company's articles of association.

Directors' Report

Going concern

In adopting the going concern basis for preparing the financial statements, the directors have considered the Group's business activities and strategy as well as the risks to the Group and the applicable controls. The board has considered the longer-term viability of the Group, reviewing this over a 12-month period from the date of signing and taking into consideration the 3-year strategic plan as outlined on page 4. The business activities of the Group are reviewed by the Board each year in a full business planning process and thereafter considered on a regular basis to ensure the plan accurately reflects the position of the Group.

To assess the Group's viability, management performed scenario analysis where 3 revenue scenarios were considered - base case, downside case and reverse stress case:

The base case scenario was modelled on the 3-year plan approved by the Board where the following key assumptions are built into the plan:

- Gross Margin is projected to grow by 20% in the next financial year and 10% thereafter
- A small growth in headcount is anticipated year on year
- A future investment of £1million per annum in the Online Solutions platform is planned

A downside scenario was considered where:

- The gross margin per annum is 12.5% lower than the base case gross margin per annum.
- Non-payroll expenditure is 10% lower than the base case expenditure per annum.
- There would be no headcount additions in year 1 and 2 with slower headcount growth in year 3 than planned in the base case

In both the base and downside cases the board concluded that there would be sufficient reserves available to operate for the 12-month period following the date of signing.

In reverse stress case it is assumed that no new revenue is generated and only existing contracted revenue obligations are fulfilled. There would be an immediate decline in headcount of 20% in year 1 and again in year 2. In such a scenario the Group would be able to continue operating until June 2024 before liquidity becomes significantly constrained. The board do not believe that to be a reasonably possible scenario.

The Board has considered the 3 revenue scenarios prepared by management and are informed by available sector based economic forecasts which stress-test the Group's ability to manage its cash position, in exceptional economic circumstances to flex resource to meet client demand and deliver against its mission. Based on these multiple scenarios and their divergence from the Group's revenue and expenditure forecasts developed as part of the business planning process, as well as the unrestricted group reserves available to the company, the Board is satisfied that the Group has adequate resources to operate for the foreseeable future and considers it appropriate for the Group to adopt a going concern basis in preparing its financial statements.

Political and charitable contributions

The Group did not make any charitable or political contributions during the year.

Directors' Report

Disclosure concerning employment of disabled persons:

The Group has during the financial year;

- a) given full and fair consideration to applications for employment made by disabled persons, having regard to their particular aptitudes and abilities
- b) continued the employment of, and arranged appropriate training for, employees of the Group who have become disabled persons during the year and
- c) otherwise continued the training, career development and promotion of disabled persons employed by the Group.

Directors' indemnity

The company has in place directors' and officers' liability insurance, which gives appropriate cover for legal action taken against the directors. The company has also granted indemnities to the directors and the company secretary in respect of certain losses and liabilities to third parties, subject to the conditions set out in the Companies Act 2006. Such qualifying third party indemnity provisions remain in force as at the date of this report.

Directors' responsibilities statement

The directors are responsible for preparing the strategic and directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable laws, including FRS 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs and the profit or loss of the company and group for that period.

In preparing the financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business;
- state whether applicable UK Accounting Standards in conformity with the requirements of the Companies Act 2006 have been followed, subject to any material departures disclosed and explained in the financial statements.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Directors' Report

The directors, acting in accordance with section 172 of the UK Companies Act 2006, have taken into account the views and interests of a wide set of stakeholders, including customers and partners, the wider community and our people and consider such stakeholders' interests when making decisions as further detailed in the s172 (1) statement above. The directors, acting in accordance with section 414C of the UK Companies Act 2026, have included certain items due to their strategic importance within the Strategic Report found on pages 4 to 13 which ordinarily would be included within the Directors Report.

The directors confirm that:

- so far as each director is aware, there is no relevant audit information, of which the company's auditor is unaware; and
- the directors have taken all the steps that they ought to have taken as directors in order to make themselves aware of any relevant audit information and to establish that the company's auditor is aware of that information.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

Subject to the receipt of any objections as provided under statute or the company's articles of association, the company is relying on section 487 of the Companies Act 2006 for the deemed reappointment of Grant Thornton UK LLP as auditors.

To the best of our knowledge:

- the group financial statements, prepared in accordance with United Kingdom Generally Accepted Accounting Practice, give a true and fair view of the assets, liabilities, financial position and profit or loss of the company and the undertakings included in the consolidation taken as a whole; and
- the strategic report and directors' report include a fair review of the development and performance of the business and the position of the company and the undertakings included in the consolidation taken as a whole, together with a description of the principal risks and uncertainties that they face.

By order of the Board,



Laura Byrne
Company Secretary
13 July 2023

Independent Auditor's report

Independent auditor's report to the members of The Carbon Trust

Opinion

We have audited the financial statements of The Carbon Trust (the 'parent company') and its subsidiaries (the 'group') for the year ended 31 March 2023, which comprise the Consolidated statement of comprehensive income, the Statements of financial position, the Statements of changes in total funds, the Consolidated statement of cash flows and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

- give a true and fair view of the state of the group's and of the parent company's affairs as at 31 March 2023 and of the group's loss for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the 'Auditor's responsibilities for the audit of the financial statements' section of our report. We are independent of the group and the parent company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We are responsible for concluding on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the group's and the parent company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify the auditor's opinion. Our conclusions are based on the audit evidence obtained up to the date of our report. However, future events or conditions may cause the group or the parent company to cease to continue as a going concern.

In our evaluation of the directors' conclusions, we considered the inherent risks associated with the group's and the parent company's business model including effects arising from macro-economic uncertainties such as Brexit, Covid-19 and the cost of living crisis, we assessed and challenged the reasonableness of estimates made by the directors and the related disclosures and analysed how those risks might affect the group's and the parent company's financial resources or ability to continue operations over the going concern period.

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Independent Auditor's report

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the group's and the parent company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

Other information

The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. The directors are responsible for the other information contained within the annual report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

Matter on which we are required to report under the Companies Act 2006

In the light of the knowledge and understanding of the group and the parent company and their environment obtained in the course of the audit, we have not identified material misstatements in the strategic report or the directors' report.

Independent Auditor's report

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Responsibilities of directors

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the group's and the parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the group or the parent company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. The extent to which our procedures are capable of detecting irregularities, including fraud, is detailed below:

- We obtained an understanding of the legal and regulatory frameworks that are applicable to the parent company and the group and sector in which it operates through our commercial and sector experience; making enquiries of management and those charged with governance; and inspection of the parent company's and the group's relevant external correspondence. We corroborated our enquiries through inspection of board minutes and other relevant information obtained during the course of the audit.
- Through the understanding that we obtained, we determined the most significant legal and regulatory frameworks including United Kingdom Accounting Standards including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'; the Companies Act 2006; and the relevant taxation legislation.

Independent Auditor's report

- We assess the susceptibility of the parent company's and the group's financial statements to material misstatement, including how fraud might occur, by considering management's incentives and opportunities for manipulation of the financial statements. This included the evaluation of the risk of management override of controls. We determined that the principal risks were in relation to the estimates and judgmental areas with a risk of fraud including potential management bias; of recognition of revenue arising from significant contracts that remained open at the end of the year and through management override of controls.
- Our audit procedures included:
 - Gaining an understanding of the controls that management has in order to prevent and detect fraud;
 - Journal entry testing, with a focus on journals indicating large or unusual transactions or unusual account combinations based on our understanding of the business;
 - Gaining an understanding of and testing significant identified related party transactions; and
 - Performing audit procedures to consider the compliance of disclosures in the financial statements with the applicable financial reporting requirements.
- These audit procedures were designed to provide reasonable assurance that the financial statements were free from fraud or error. The risk of not detecting a material misstatement due to fraud is higher than the risk of not detecting one resulting from error and detecting irregularities that result from fraud is inherently more difficult than detecting those that result from error, as fraud may involve collusion, deliberate concealment, forgery or intentional misrepresentations. Also, the further removed non-compliance with laws and regulations is from events and transactions reflected in the financial statements, the less likely we would become aware of it;
- The engagement partner's assessment of the appropriateness of the collective competence and capabilities of the engagement team included consideration of the engagement team's:
 - Understanding of, and practical experience with audit engagements of similar nature and complexity through appropriate training and participation;
 - Knowledge of the sector in which the parent company and the group operates;
 - Understanding of the relevant legal and regulatory frameworks specific to the parent company and the group including: the provisions of the applicable legislation; and the applicable statutory provisions.
- Communications within the audit team in respect of potential non-compliance with laws and regulations of fraud including the estimates and judgemental areas with a risk of fraud, including potential management bias, of recognition of revenue arising from significant contracts that remained open at the end of the year and through management override of controls in the preparation of the financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

Independent Auditor's report

Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Grant Thornton UK LLP

Paul Holland BSc BFP FCA

Senior Statutory Auditor

for and on behalf of Grant Thornton UK LLP

Statutory Auditor, Chartered Accountants

London

13 July 2023

Consolidated statement of comprehensive income
As at 31 March 2023

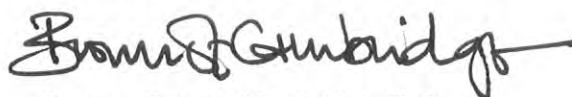
		31 March 2023 £000	31 March 2022 £000
	Notes		
Revenue	6	43,854	37,887
Cost of Sales		(13,178)	(12,790)
Gross Margin		30,676	25,097
Expenditure	7	(33,590)	(24,966)
Operating (loss)/profit		(2,914)	131
Finance income	8	217	58
Finance costs	9	(333)	(58)
(Loss)/profit before tax		(3,030)	131
Tax on (loss)/profit	11	468	(249)
Loss for the year		(2,562)	(118)
Total comprehensive deficit for the year		(2,562)	(118)

The accompanying notes on pages 32 to 57 form part of these financial statements.

Consolidated statement of financial position
As at 31 March 2023

	Notes	31 March 2023 £000	31 March 2022 £000
Non-current assets:			
Intangible assets	12	2,153	1,089
Property, plant and equipment	13	1,799	191
Financial assets - investment portfolio	14	698	991
Interest free loans receivable	17	65	182
Total non-current assets		4,715	2,453
Current assets:			
Interest free loans receivable	17	129	202
Trade and other receivables	18	14,531	11,635
Accrued income	19	411	805
Liquid Investments	20	-	8,500
Cash and cash equivalents	21	28,898	22,583
Total current assets		43,969	43,725
Total assets		48,684	46,178
Current liabilities:			
Trade and other payables	22	(14,289)	(10,838)
Deferred income	23	(10,716)	(8,971)
Total current liabilities		(25,005)	(19,809)
Provisions for liabilities	24	(415)	(588)
Total liabilities		(25,420)	(20,397)
Net assets		23,264	25,781
Funds:			
Members' fund	26	-	-
Retained earnings	26	23,148	25,710
Translation reserve	26	116	71
Total funds		23,264	25,781

Signed on behalf of the board



Baroness Brown of Cambridge, Chair
13 July 2023



Tom Delay, Chief Executive
13 July 2023

Registered number: 04190230

The accompanying notes on pages 32 to 57 form part of these financial statements.

Company statement of financial position
As at 31 March 2023

	Notes	31 March 2023 £000	31 March 2022 £000
Non-current assets:			
Intangible assets	12	2,153	1,089
Property, plant and equipment	13	1,740	103
Financial assets - investment in subsidiaries	16	9,537	9,747
Interest free loans receivable	17	65	182
Total non-current assets		13,495	11,121
Current assets:			
Interest free loans receivable	17	129	202
Trade and other receivables	18	6,608	7,262
Accrued income	19	-	27
Liquid Investments	20	-	3,000
Cash and cash equivalents	21	16,524	9,906
Total current assets		23,261	20,397
Total assets		36,756	31,518
Current liabilities:			
Trade and other payables	22	(10,038)	(4,865)
Deferred income	23	(8,484)	(6,196)
Total current liabilities		(18,522)	(11,061)
Provisions for liabilities	24	(354)	(569)
Total liabilities		(18,876)	(11,630)
Net assets		17,880	19,888
Funds:			
Members' fund	26	-	-
Retained earnings	26	17,880	19,888
Total funds		17,880	19,888

Signed on behalf of the board



Baroness Brown of Cambridge, Chair
13 July 2023



Tom Delay, Chief Executive
13 July 2023

Registered number: 04190230

The accompanying notes on pages 32 to 57 form part of these financial statements.

Consolidated statement of changes in total funds
For the year ended 31 March 2023

	Retained earnings £000	Translation reserve £000	Total members' funds £000	Total funds £000
At 31 March 2021	25,828	26	25,854	25,854
Loss for the year	(118)	-	(118)	(118)
Currency translation differences arising in year	-	45	45	45
At 31 March 2022	25,710	71	25,781	25,781
Loss for the year	(2,562)	-	(2,562)	(2,562)
Currency translation differences arising in year	-	45	45	45
At 31 March 2023	23,148	116	23,264	23,264

Company statement of changes in total funds
For the year ended 31 March 2023

	Retained earnings £000	Total members' funds £000	Total funds £000
At 31 March 2021	15,122	15,122	15,122
Loss for the year before Dividend	(1,734)	(1,734)	(1,734)
Dividend received	6,500	6,500	6,500
At 31 March 2022	19,888	19,888	19,888
Loss for the year	(2,008)	(2,008)	(2,008)
At 31 March 2023	17,880	17,880	17,880

Consolidated statement of cash flows
For the year ended 31 March 2023

	Notes	31 March 2023 £000	31 March 2022 £000
Cash flow from operating activities			
(Loss)/profit for the financial year		(3,030)	131
Adjustments:			
• Change in fair value of investment portfolio and interests accounted for using the equity method	9	293	12
• Adjustment for dividends received from investments	8	(37)	(41)
• Depreciation of property, plant and equipment	13	122	129
• Amortisation of intangible assets	12	156	79
• Interest receivable (net of bank charges)		(140)	29
• Movement in loans and other working capital balances		1,011	(2,732)
• Movement on deferred income		1,745	(445)
• Tax credit/(charge)	11	468	(249)
Cash inflow/(outflow) from operations		588	(3,087)
Cash flow from investing activities:			
• Bank interest received (net of bank charges)		140	(29)
• Purchase of intangible fixed assets	12	(1,220)	(930)
• Purchase of property, plant and equipment	13	(1,730)	(97)
• Net receipts from disposal of investments		-	-
• Dividends received from investments	8	37	41
• Transfer from Liquid investments		8,500	2,500
Cash inflow from investing activities		5,727	1,485
Increase/(decrease) in cash and cash equivalents		6,315	(1,602)
Cash and cash equivalents at the start of the year		22,583	24,185
Increase/(decrease) in cash and cash equivalents		6,315	(1,602)
Cash and cash equivalents at the end of the year	21	28,898	22,583

The Group holds no debt and so does not include a net debt statement.

Notes to the financial statements

1 Company information

The Carbon Trust ('the company') is a company registered in England and Wales (registered number 04190230) limited by guarantee incorporated in the United Kingdom under the Companies Act 2006. Its registered office is Level 5, Arbor, 255 Blackfriars Road, London, SE1 9AX. The nature of the group's operations and its principal activities are set out in the strategic report on pages 4 to 16.

2 Basis of preparation

The consolidated financial statements for the year to 31 March 2023 on pages 26 to 57 comprise the financial statements for the company and its subsidiaries (together referred to as 'the group'). The company and consolidated financial statements have been prepared in accordance with applicable United Kingdom accounting standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the United Kingdom and Republic of Ireland' ('FRS 102') and with the Companies Act 2006.

The financial statements are presented in pounds sterling and all values are rounded to the nearest one thousand pounds except where otherwise indicated.

The group paid £149,000 (2022: £132,000) and the company paid £100,000 (2022: £87,000) to its auditors in respect of the audit of the financial statements of the company, see note 7 for the breakdown. Fees paid to Grant Thornton UK LLP for non-audit services to the company itself are not disclosed for the Carbon Trust as group financial statements are prepared which are required to disclose such fees on a consolidated basis.

Directors' remuneration is disclosed in note 10.

Going Concern

In adopting the going concern basis for preparing the financial statements, the directors have considered the Group's business activities and strategy as well as the risks to the Group and the applicable controls. The board has considered the longer-term viability of the Group, reviewing this over a 12-month period from the date of signing and taking into consideration the 3-year strategic plan as outlined on page 4. The business activities of the Group are reviewed by the Board each year in a full business planning process and thereafter considered on a regular basis to ensure the plan accurately reflects the position of the Group.

To assess the Group's viability, management performed scenario analysis where 3 revenue scenarios were considered - base case, downside case and reverse stress case:

The base case scenario was modelled on the 3-year plan approved by the Board where the following key assumptions are built into the plan:

- Gross Margin is projected to grow by 20% in the next financial year and 10% thereafter
- A small growth in headcount is anticipated year on year
- A future investment of £1m per annum in the Online Solutions platform is planned

Notes to the financial statements

A downside scenario was considered where:

- The gross margin per annum is 12.5% lower than the base case gross margin per annum.
- Non-payroll expenditure is 10% lower than the base case expenditure per annum.
- There would be no headcount additions in year 1 and 2 with slower headcount growth in year 3 than planned in the base case

In both the base and downside cases the board concluded that there would be sufficient reserves available to operate for the 12-month period following the date of signing.

In the reverse stress case it is assumed that no new revenue is generated and only existing contracted revenue obligations are fulfilled. There would be an immediate decline in headcount of 20% in year 1 and again in year 2. In such a scenario the Group would be able to continue operating until June 2024 before liquidity becomes significantly constrained. The board do not believe that to be a reasonably possible scenario.

The Board has considered the 3 revenue scenarios prepared by management and are informed by available sector based economic forecasts which stress-test the Group's ability to manage its cash position, in exceptional economic circumstances to flex resource to meet client demand and deliver against its mission. Based on these multiple scenarios and their divergence from the Group's revenue and expenditure forecasts developed as part of the business planning process, as well as the unrestricted group reserves available to the company, the Board is satisfied that the Group has adequate resources to operate for the foreseeable future and considers it appropriate for the group to adopt a going concern basis in preparing its financial statements. For further information refer to the directors' report on pages 17 to 20.

Company - 'The Carbon Trust'

The group financial statements consolidate the financial statements of The Carbon Trust ('the company') and all its subsidiary undertakings to the 31 March 2023. The company has taken advantage of section 408 of the Companies Act 2006 and has not included its own statement of comprehensive income in these financial statements. The company's loss for the year was £2,008,000 (2022: £4,766,000 profit). The company has also adopted the following disclosure exemptions: the requirement to present a statement of cash flows and related notes.

3 Basis of consolidation

The consolidated financial statements comprise the financial statements of The Carbon Trust and its group subsidiaries as at 31 March 2023.

Subsidiaries

Subsidiaries are fully consolidated from the date of acquisition, being the date on which the group obtains control, and continue to be consolidated until the date when such control ceases. Control is achieved where the group has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities.

The financial statements of the subsidiaries are prepared for the same reporting period as the parent company, using consistent accounting policies. All intra-group transactions, balances, income and expenses are eliminated in full on consolidation.

Investments in subsidiaries are accounted for at cost less impairment in the individual company financial statements.

Notes to the financial statements

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. If the group loses control over a subsidiary, it:

- derecognises the assets (including goodwill) and liabilities of the subsidiary;
- derecognises the carrying amount of any non-controlling interest;
- derecognises the cumulative translation differences recorded in equity;
- recognises the fair value of the consideration received;
- recognises the fair value of any investment retained;
- recognises any surplus or deficit in profit or loss;
- reclassifies the parent's share of components previously recognised in other comprehensive income; and
- reclassifies the parent's share of components previously recognised in other comprehensive income to profit or loss or retained earnings, as appropriate.

4 Key judgements and estimates

In preparing these financial statements to conform to Generally Accepted Accounting Practice and by applying the group's accounting policies, management are required to use judgements in applying estimates and assumptions which affect the reported amounts. The items in the financial statements where these judgements and estimates have been made include:

(i) Revenue

Assessing the stage of completion of a long-term contract requires judgement to be based on a range of factors, including but not limited to, progress milestones achieved, costs incurred relative to total expected costs, and an assessment as to whether milestones and or costs are representation of progress. In addition, estimates may in the passage of time not be proved to be correct and may impact the recognition of revenue, costs, profits, and provision for losses on contracts.

(ii) Financial assets - investment portfolio

Unlisted investments held within the investment portfolio are not traded on an active market and therefore judgement is used in determining the fair value of these investments. In line with the International Private Equity and Venture Capital (IPEVC) guidelines, the management makes judgements as to the fair value of its investments portfolio, based on internal and external indicators. Firstly recent market transactions are used, in the absence of transactions in the investee company, market transactions of like companies are considered. Where available the investee company trading results and or projections are taken into account, and earnings or revenue multiples from market transactions of like companies are used in preparing a detailed assessment of the enterprise values for all companies. The carrying value of investments is compared to the group's share of the enterprise value, taking into account of variations in securities rights to preferential returns. The enterprise value used in the fair value review is calculated on the Value in Use ('VIU') basis, being the discounted pre-tax cash flows of the investee companies. The assumptions used are further discussed in note 14 and their sensitivities discussed in note 25.

The principal assumptions underlying the estimation of fair value of the group's investment in the Low Carbon Workplace Limited Partnership are those related to the fair value of investment properties held by the underlying Limited Partnership.

Notes to the financial statements

In the underlying Limited Partnership, valuations are performed by Jones Lang Lasalle Limited (“JLL Limited”, who are professional, third party, independent Chartered Surveyors) at the year-end in accordance with RICS Appraisal and Valuation Standards. Assumptions include the receipt of contractual rentals, expected future market rentals, void periods, lease incentives, maintenance requirements, appropriate yields/discount rates and, for development properties, future development expenditure and development management fees. These valuations are regularly compared to actual market yield data and those reported by the market. The expected future market rentals are determined on the basis of current market rentals for similar properties in the same location and condition.

(iii) Contingent assets - interest in deferred consideration

The company makes judgements as to the likelihood of deferred consideration becoming due from the development of onshore wind farm sites. These take into consideration planning risk, technical feasibility risk, grid connection risk and financial risk.

(iv) Interest free loans receivable

- Management has judged that the interest-free loans paid to third parties and financed by Invest NI grants are derecognised along with the repayable grant. A financial asset can only be recognised when the risks and rewards of the asset lie with the entity and management has judged that Invest NI bears all the risks and rewards arising from the Carbon Trust’s loan portfolio financed by Invest NI grants. The Carbon Trust collects the outstanding loans and returns the cash received net of service fees to Invest NI.
- Management has made judgement that a provision for impairment of loan receivables is established when the group will not be able to recover all amounts owed. This is detailed in section 5(j) which outlines the accounting policy for a recognition of an impairment provision.

(v) Deferred Tax

Management has made judgement as to the probable future profits in its various subsidiary companies when considering recognition of deferred tax assets relating to tax losses.

(vi) Capitalisation of development costs

Management has made judgement that the expenditure incurred in developing the online digital solutions platform has met the criteria of an intangible asset and has capitalised these costs.

5 Accounting policies

The group’s accounting policies applied in preparing the consolidated financial statements for the year ended 31 March 2023 are set out below.

a) Foreign currency

i) Foreign currency transactions

Transactions in foreign currencies are translated into sterling at exchange rates prevailing on the date of the transactions. Exchange differences are recognised in the statement of comprehensive income on settlement of these transactions. Balances outstanding at 31 March are translated at the year-end exchange rate, with unrealised differences recognised in the statement of comprehensive income.

Notes to the financial statements

ii) Financial statements of foreign operations

For the purpose of presenting consolidated financial statements, the assets and liabilities of the group's foreign operations are translated from their functional currency to sterling at the exchange rate prevailing at the reporting date. Income and expenses of foreign operations are translated at average exchange rates in the period in which they arise. Exchange differences arising on retranslation are recognised directly in other comprehensive income and are shown as a separate component of other comprehensive income.

b) Turnover

Revenue is recognised to the extent it is probable that the economic benefits will flow to the group and revenue can be reliably measured.

- Revenue is measured at the fair value of the consideration received or receivable excluding discounts, rebates, value added taxes and sales taxes.
- Revenue represents amounts receivable in respect of services provided or fees net of VAT and sales taxes.
- Revenue on services provided is recognised on a percentage completion basis and is calculated as that proportion of the total contract value which costs incurred to date bear to total expected costs for that contract.
- Long-term contracts are included in turnover on the basis of sales value of work performed during the year by reference to the total contract value and stage of completion of these contracts. The amount by which revenue is in excess of payments on account is included in debtors as accrued income. Payments in excess of recorded revenue are included in creditors as deferred income.

Grant income represents non-competitive funding from government departments and Non Departmental Public Bodies (NDPBs). Grant income is recognized based on the accruals model in accordance with FRS 102 section 24.4.

The following conditions must be met before revenue is recognised:

- **Grant income relating to revenue** is recognised in the statement of comprehensive income to match with the expenditure which it is funding. Where grant income is received in advance of the related expenditure being incurred, it is treated as deferred income and held in the statement of financial position. The deferred income is released to the statement of comprehensive income when the related expenditure is incurred.
- **Where grant income is contracted, but has not yet been received in cash when the related expenditure is incurred**, the grant is recognised on the statement of financial position as accrued income

c) Operating leases

Amounts payable in respect of operating leases are charged to the statement of comprehensive income on a straight-line basis over the lease term.

d) Pension costs

The group makes contributions directly to the providers of employees' defined contribution personal pension plans, which are money purchase schemes. Contributions are charged to the statement of comprehensive income when payable. Differences between contributions payable in the period and contributions actually paid are shown either as accruals or prepayments in the consolidated statement of financial position.

Notes to the financial statements

e) Research and development

Research and development expenditure is written off as incurred unless the expenditure has been capitalised to the extent they meet the recognition criteria of an Intangible asset (see note g) below).

f) Income tax

The group's income is taxed under normal principles, with the exception of grant income, where the company has an agreement with Her Majesty's Revenue and Customs that grant income is not subject to tax. Similarly no tax deduction is available for expenses funded out of grant income. Income tax is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted or substantially enacted by the reporting date.

g) Intangible assets

Intangible assets consist of:

- *website development costs*. This asset does not have an infinite life, it is assessed as having a useful economic life of four years and will therefore be amortised on a straight-line basis over its expected useful life. This is measured at cost less accumulated amortisation and accumulated impairment losses.

- *digital solutions platform*. This asset became 'available for use' this financial year. As the company cannot reliably estimate the useful life of this asset it is planned to be amortised over a 10 year life in accordance with FRS102 where if an entity is unable to make a reasonable estimate of the useful life of the asset it should assume a life that does not exceed 10 years. This asset is measured at cost less accumulated amortisation.

The expected useful lives of assets are reviewed on an annual basis and, if necessary, changes in useful lives are accounted for prospectively. At each financial year, the group's directors assess whether there are any indicators of impairment. If any such indication exists then the assets will be impaired to its recoverable amount at the date of the impairment test.

h) Tangible fixed assets

Tangible fixed assets are shown at cost less accumulated depreciation and any accumulated impairment losses. Depreciation, commences when the asset is brought into use and is calculated over their expected useful lives using the straight line method. It is provided as follows:

- Fixtures and fittings (including Office Fit-out) - five years;
- Office equipment and computers - three years;

i) Financial assets - investment portfolio

(i) Recognition and measurement

Investments are recognised or derecognised when the purchase or sale of the investment becomes unconditional. The group manages its investment portfolio with a view to realising the future value of the investments and the receipt of dividends.

Equity investments are recognised initially at fair value. Subsequently all quoted and unquoted equity investments are measured at 'fair value through profit and loss' and are carried in the statement of financial position at fair value. All unlisted investments are held at fair value by applying the IPEVC valuation guidelines.

Any acquisition costs arising from the purchase of equity investments are expensed immediately in the statement of comprehensive income.

Notes to the financial statements

(ii) Income and losses

Investment income arises from the sale of investments within the investment portfolio, being the difference between the net sale proceeds and the carrying value at the start of the accounting period, and unrealised profits or losses on the revaluation of investments, being the movement in the fair value of investments between the start and end of the accounting period. These are included within finance costs or income as appropriate in the statement of comprehensive income.

j) Interest free loans

Loans made under the Energy Efficiency Loans Scheme are classified as concessionary loans. These loans are measured as the amount paid to third parties and are shown in the statement of financial position.

Appropriate allowances for estimated irrecoverable amounts are recognised in the statement of comprehensive income when there is objective evidence that the asset is impaired. The allowance recognised is measured as the difference between the asset's carrying amount and the value of estimated future cash flows.

k) Trade receivables

Trade and other receivables are measured at transaction price, less any impairment.

l) Liquid investments

Liquid investments comprise cash deposits that mature after 3 months but within 6 months.

m) Cash and cash equivalents

Cash and cash equivalents comprise cash in hand, cash held at bank with immediate access and bank deposits with maturities of three months or less.

n) Liabilities for goods and services

Trade payables represent goods and services invoiced and not yet paid. Trade and other payables are measured at the transaction price and recognised at the date on which the goods and services are receivable by the group. Where the group is not yet in receipt of a supplier invoice and there is an obligation to pay for goods and services receivable, the amount is recognised as an accrual.

o) Provision for liabilities

- The group recognises a provision for annual leave accrued by employees as a result of services rendered in the current reporting period and which employees are entitled to carry forward and use within the next 12 months. The provision is measured at the salary costs payable for the period of absence.
- The group recognizes a deferred tax liability relating to the equity investments held in the group's investment portfolio.

p) Deferred tax

Deferred tax is the tax expected to be payable or recoverable on differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit, and is accounted for using the balance sheet liability method. Deferred tax liabilities are generally recognised for all taxable timing differences. Deferred tax assets are only recognised to the extent that it is probable that they can be recovered against the reversal of deferred tax liabilities or other future taxable profits. Such assets and liabilities are not recognised if the timing difference arises from the initial recognition of goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the tax

Notes to the financial statements

profit nor the accounting profit. Deferred tax is calculated using the tax rates and laws that are enacted or substantively enacted by the reporting date that are expected to apply to the reversal of the timing difference. Deferred tax expense (income) is presented either in the statement of comprehensive income, other comprehensive income or equity depending on the transactions that resulted in the tax expense (income).

Deferred tax liabilities are presented within provisions for liabilities and deferred tax assets with debtors. Deferred tax assets and liabilities are offset only if:

- the group has a legally enforceable right to set off current tax assets against current tax liabilities; and
- the deferred tax assets and deferred tax liabilities relate to income taxes levied by the same taxation authority and the group intends to settle its current tax assets and liabilities on a net basis, or to realise the assets and settle the liabilities simultaneously.

6 Revenue

Revenue is analysed below

	31 March 2023	31 March 2022
	£000	£000
Commercial income	36,009	34,093
Grant income	7,845	3,794
Total revenue	43,854	37,887

Revenue by clients' geography

	31 March 2023	31 March 2022
	£000	£000
United Kingdom	25,761	22,708
Overseas	18,093	15,179
Total revenue	43,854	37,887

Grant income received and spent from the following funders:

	Grant Income received 31 March 2023 £000	Grant Income spent 31 March 2023 £000	Grant Income received 31 March 2022 £000	Grant Income spent 31 March 2022 £000
BEIS	31	(31)	15	(15)
FCDO	7,722	(5,785)	-	(25)
IKEA Foundation 1	657	(1,088)	1,920	(2,200)
IKEA Foundation 2	588	(133)	-	-
BEIS PACT	-	-	781	(1,525)
FCDO PACT	471	(802)	-	-
Other Grants	8	(6)	25	(29)
Total	9,477	(7,845)	2,741	(3,794)

Notes to the financial statements

7 Analysis of expenditure

Included in expenditure:

	31 March 2023	31 March 2022
	£000	£000
Depreciation of property, plant and equipment	122	129
Amortisation of intangible assets	156	79
Research and development expenditure	510	434
Operating lease rentals	976	625
Net foreign exchange losses	53	85

During the year the group obtained the following services from the company's auditor and paid fees:

	31 March 2023	31 March 2022
	£000	£000
Fees payable to the company's auditor: company's annual accounts	100	87
Audit fees payable to the company's auditor and its associates: subsidiaries	49	45
Audit-related assurance services and other assurance services	32	13
Taxation services	31	23

8 Finance income

	31 March 2023	31 March 2022
	£000	£000
Bank interest	180	17
Dividend income	37	41
	217	58

9 Finance costs

	31 March 2023	31 March 2022
	£000	£000
Change in fair value of investment portfolio (see note 14)	293	12
Bank charges and interest expense	40	46
	333	58

Notes to the financial statements

10 Staff costs and directors' remuneration

	31 March 2023	31 March 2022
	£000	£000
Wages and salaries	21,729	16,879
Social security costs	2,827	2,074
Pension costs	1,336	964
	25,892	19,917

The average number of Carbon Trust group employees over the year (including executive directors) was 391 (2022: 316). The number of group employees as at 31 March 2023 was 402 (2022: 364).

The staff costs include the following in respect of the highest paid director:

	31 March 2023	31 March 2022
	£000	£000
Highest paid director:		
Emoluments	423	456

The remuneration of the executive directors, who are the key management personnel of the group, was as follows:

	31 March 2023	31 March 2022
	£000	£000
Executive directors:		
Emoluments	934	1,017

The remuneration of the non-executive directors was as follows:

	31 March 2023	31 March 2022
	£000	£000
Non-executive directors:		
Emoluments	102	102
Total directors' emoluments	1,036	1,119

No directors receive contributions to pension schemes.

Notes to the financial statements

11 Tax

a) Analysis of tax credit for the year:

	31 March 2023 £000	31 March 2022 £000
Current tax:		
UK corporation tax	-	-
Adjustment in respect of prior years	-	(36)
Overseas Tax	(54)	52
RDD Claim	(54)	(46)
Total current tax	(108)	(30)
Deferred tax:		
Current year	(360)	321
Tax rate changes	-	(42)
Total deferred tax	(360)	279
Total income tax (credit)/charge	(468)	249

b) Factors affecting tax credit for the year

The difference between the total tax shown above and the amount calculated by applying the standard rate of UK corporation tax to the (loss)/profit before tax is as follows:

	31 March 2023 £000	31 March 2022 £000
(Loss)/Gain on ordinary activities before taxation	(3,030)	131
(Loss)/Gain on ordinary activities multiplied by the 2023 UK corporation tax company rate of 19% (2022: 19%)	(576)	25
Effects of:		
Expenses not deductible for tax purposes	1	11
Non-taxable income	(7)	(7)
Effect of unrecognised deferred tax	439	344
Tax rate changes	(218)	(42)
Research and development (RD&D) tax credits	(54)	(46)
Tax due to non-controlling interest & JV	7	12
Overseas tax	(60)	(12)
Adjustment to RD&D tax credit in respect of prior year	-	(36)
Total income tax (credit)/charge	(468)	249

Notes to the financial statements

c) Deferred tax

	31 March 2023	31 March 2022
	£000	£000
Deferred tax on financial assets held at fair value (see note 24)	-	2
Deferred tax (credit)/charge	(360)	277
Total deferred tax (credit)/charge	(360)	279

A deferred tax asset of £1.1m (2022: £0.7m) is recognised through the subsidiary company Carbon Trust Advisory Limited as it is probable it will have sufficient future taxable profits available to enable a deferred tax asset to be recovered (see note 18).

There is an additional unrecognised deferred tax asset of £5,019,633 (2022: £4,443,665) as at 31 March 2023 in respect of losses carried forward which are revalued to the future corporation tax rate of 25% (2022: 25%). This deferred tax asset has not been recognised on the basis that there is insufficient evidence, in the group companies it is held in, of taxable profits arising in the future against which it can be recovered.

12 Intangible assets

The group and the company

	Website: Completed £000	Digital solutions Platform: £000	Total £000
Cost			
At 1 April 2022	317	930	1,247
Additions	-	1,220	1,220
At 31 March 2023	317	2,150	2,467
Amortisation			
At 1 April 2022	(158)	-	(158)
Charge for the year	(79)	(77)	(156)
At 31 March 2023	(237)	(77)	(314)
Net book value at 31 March 2023	80	2,073	2,153
Net book value at 31 March 2022	159	930	1,089

The group's intangible assets consist of website development costs and a digital solutions platform. The directors have assessed the probability of future economic benefits, based on reasonable and supportable assumptions about conditions that will exist over the life of the asset.

As at 31 March 2023 the group's directors have assessed whether there are any indicators of impairment and do not consider the asset to be impaired in accordance with FRS 102.

Notes to the financial statements

13 Property, plant and equipment

The group

	Fixtures and fittings £000	Office equipment and computers £000	Total £000
Cost			
At 1 April 2022	154	471	625
Additions	1,717	13	1,730
Disposals	(6)	(42)	(48)
Reclassification	-	54	54
At 31 March 2023	1,865	496	2,361
Depreciation			
At 1 April 2022	(139)	(295)	(434)
Disposals	11	37	48
Charge for the year	-	(122)	(122)
Reclassification	-	(54)	(54)
At 31 March 2023	(128)	(434)	(562)
Net book value at 31 March 2023	1,737	62	1,799
Net book value at 31 March 2022	15	176	191

The company

	Fixtures and fittings £000	Office equipment and computers £000	Total £000
Cost			
At 1 April 2022	127	366	493
Additions	1,717	-	1,717
Disposal	(11)	(42)	(53)
At 31 March 2023	1,833	324	2,157
Depreciation			
At 1 April 2022	(127)	(263)	(390)
Charge for the year	-	(80)	(80)
Write off	11	42	53
As 31 March 2023	(116)	(301)	(417)
Net book value at 31 March 2023	1,717	23	1,740
Net book value at 31 March 2022	-	103	103

At the 31 March 2023 the gross carrying value of fully depreciated property, plant and equipment still in use by the group was £126,962 (2022: £201,457). Fixtures and fittings include 'fit out' costs of £1.7m (2022: £nil) for the new office located at Level 5, Arbor, 255 Blackfriars Road, London, SE1 9AX.

Notes to the financial statements

14 Financial assets - investment portfolio

The group

Financial assets relate to equity investments held as part of the group's venture capital portfolio, which are classified as 'fair value through profit and loss' in accordance FRS 102.

	31 March 2023	31 March 2022
	£000	£000
Equity investments	698	991

The movement in the value of the equity investments during the year is as follows:

	2023	2023	2023	2022
	£000	£000	£000	£000
	Net asset			
	IPEVC	basis	Total	Total
At 1 April 2022	-	991	991	1,003
Change in fair value recognised using net assets	-	(293)	(293)	(12)
At 31 March 2023	-	698	698	991

No additions were made in the year. All unlisted investments are held at a fair value using IPEVC valuation guidelines with the exception of the Carbon Neutral Real Estate Limited Partnership (CNRE LP) - this is a fund which circulates to unit holders an independent fund valuation quarterly. They have been valued on an independent net asset basis from the March valuation return provided to unit holders. Along with the wider UK property industry, valuations of the fund's real estate assets have fallen sharply in the last 12 months.

15 Interests accounted for using the equity method

The group's interests in joint ventures in the year to 31 March 2022 were as follows:

	31 March 2023	31 March 2022	
	Holding %	Holding %	Country of incorporation
Sackville LCW (GP) Limited	33.3	33.3	England and Wales

At 31 March 2023 the group's principal interests and share of post-tax results in joint ventures, which were directly and indirectly held and included in the consolidated financial statements, are as follows:

	31 March 2023	31 March 2022
	£000	£000
Total interests accounted for using the equity method	-	-
Total share of joint ventures' profits	-	-

Notes to the financial statements

Sackville LCW (GP) Limited (Sackville)

The group, through its subsidiary Carbon Trust Enterprises Limited (CTEL), held a net investment of £50 (2022: £50), being 33.3% (2022: 33.3%) of Sackville, a joint venture established with Stanhope plc and Threadneedle Property Investments Limited. CTET's subsidiary, Carbon Trust Advisory Limited (CTA), works with the joint venture.

16 Subsidiaries

The following represent the significant subsidiaries of the group and company.

	% Holding 2023	% Holding 2022	Country of incorporation and registration
Directly held:			
Carbon Trust Enterprises Limited (CTEL)	100	100	England and Wales
Carbon Trust Investments Limited (CTIL)	100	100	England and Wales
Carbon Trust International Limited (CTInt)	100	100	England and Wales
Indirectly held:			
Carbon Trust Advisory Limited (CTA)	100	100	England and Wales
Carbon Trust Assurance Limited	100	100	England and Wales
Carbon Trust (Beijing) Consulting Limited	100	100	China
Carbon Trust Africa (Pty) Ltd.	100	100	South Africa
Carbon Trust Europe BV	100	100	The Netherlands
Carbon Trust Mexico S.A de C.V.	100	100	Mexico
Carbon Trust Singapore Pte, Ltd	100	100	Singapore

All subsidiaries of the group have a year end of 31 March except for Carbon Trust (Beijing) Consulting Limited and Carbon Trust Mexico S.A. de C.V whose year-end is 31 December.

The company

	Total 2023 £000	Total 2022 £000
Cost:		
At 1 April	59,139	59,139
Disposals during the year	-	-
At 31 March	59,139	59,139
Provisions for impairments:		
At 1 April	(49,392)	(49,392)
Impaired during the year	(210)	-
At 31 March	(49,602)	(49,392)
Net book value:		
At 31 March	9,537	9,747

Notes to the financial statements

The company holds an investment of £1 in its subsidiary company, CTIL, which acquires and holds venture capital investments.

The company holds an investment of £57.0m (2022: £57.0m) in CTEL which has a carrying value of £7.5m at 31 March 2023 (2022: £9.6m) and an investment of £2.1m in Cint (2022: £2.1m), which has a carrying value of £0.2m (2022: £0.2m) at 31 March 2023. This represents 100% of the ordinary issued share capital of these companies.

CTInt acts as a holding company for the Carbon Trust group's investments in overseas businesses. CTInt has a £1 investment (2022: £1) in Carbon Trust Europe BV, an investment of £1 (2022: £1) in Carbon Trust Singapore Pte. Ltd, an investment of £884,004 (2022: £884,000) in Carbon Trust (Beijing) Consulting Limited and an investment of £233,379 (2022: £233,379) in Carbon Trust Africa (Pty) Limited both representing 100% of the total registered share capital. It has an investment of £196,601 (2022: £196,601) in Carbon Trust Mexico S.A. de C.V. representing 99.8% of the total registered share capital. The remaining share capital is held by CTIL. In the year to 31 March 2023 the value of these investments are held at £196,603 (2022: £196,603).

CTEL undertakes the Carbon Trust group's commercial activities. CTEL also owns equity in the following companies, which represents 100% of their ordinary issued share capital:

CTA - £10.4m (2022: £10.4m): via one fully paid ordinary share of £1 valued at £5.2m (2022: £5.2m), which provides sustainability and other advisory consultancy services

Carbon Trust Assurance Limited - £4.8m (2022: £4.8m): via one fully paid ordinary share of £1 valued at £0.3m (2022: £0.3m), which focuses on providing organisations with certification of their performance in taking action to reduce their carbon emissions and water and waste usage, with the endorsement of the Carbon Trust Standards.

17 Interest free loans receivable

The group and the company

	31 March 2023	31 March 2022
	£000	£000
Non-current loans	65	182
Current loans	129	202
	194	384

Loan receivables comprise balances due under the group's interest free Energy Efficiency Loans Scheme, which are held at cost less bad debts as described in note 5(j). At 31 March 2023 the gross value of interest free loans receivable is £0.3m (2022: £0.9m). Loans are concessionary interest free loans. The loans are made to finance energy efficient equipment replacement with the principal repayable from the derived savings in energy bills.

The repayments received from loans during the year of £0.2m (2022: £0.3m) are restricted for reuse in Wales.

Notes to the financial statements

18 Trade and other receivables

The group

	31 March 2023	31 March 2022
	£000	£000
Trade and other receivables	12,985	10,293
Prepayments	459	596
Deferred Tax Asset	1,087	746
	14,531	11,635

The company

	31 March 2023	31 March 2022
	£000	£000
Trade and other receivables	1,794	1,011
Amounts owed by group undertaking	4,457	5,790
Prepayments	357	461
	6,608	7,262

19 Accrued income

Accrued income consists of grant income due from funding providers:

The group

	31 March 2023	31 March 2022
	£000	£000
FCDO PACT	331	-
Overseas Development Aid programme delivery contracts	80	59
Other	-	2
BEIS PACT	-	744
	411	805

The company

	31 March 2023	31 March 2022
	£000	£000
Overseas Development Aid programme delivery contracts	-	25
Other	-	2
	-	27

Notes to the financial statements

20 Liquid Investments

The group

	31 March 2023	31 March 2022
	£000	£000
Cash deposits > than 3 months maturity	-	8,500
	-	8,500

The company

	31 March 2023	31 March 2022
	£000	£000
Cash deposits > than 3 months maturity	-	3,000
	-	3,000

Included in Liquid investments for both company and group is £nil (2022: £1m), which is restricted for use in Wales and £nil (2022: £2m) which is received in advance of costs being paid. The remaining deposits of £nil (2022: £5.5m) are classified as unrestricted funds.

21 Cash and cash equivalents

Cash and cash equivalent balances held at year end are analysed in the tables below:

The group

	31 March 2023	31 March 2022
	£000	£000
Carbon Trust unrestricted funds	10,944	11,416
Carbon Trust group balances restricted for reuse in low carbon technology investments	1,151	1,413
Carbon Trust group balances restricted for reuse in Wales	2,521	1,331
Cash received in advance of costs being paid (restricted funds)	14,282	8,423
	28,898	22,583

Included in the balance is cash equivalents of £9.75m (2022: £7.8m) relating to cash on deposit with a maturity of less than 3 months. The remaining balance is cash in bank with immediate access.

Notes to the financial statements

The company

	31 March 2023	31 March 2022
	£000	£000
Carbon Trust unrestricted funds	2,174	4,223
Carbon Trust group balances restricted for reuse in Wales	2,521	1,331
Cash received in advance of costs being paid (restricted funds)	11,830	4,352
	16,525	9,906

Included in the balance is cash equivalents of £4.5m (2022: £1.5m) relating to cash on deposit with a maturity of less than 3 months. The remaining balance is cash in bank with immediate access.

22 Trade and other payables

The group

	31 March 2023	31 March 2022
	£000	£000
Trade payables	2,838	1,914
Other taxes and social security	838	1,077
Accruals	10,613	7,847
	14,289	10,838

The company

	31 March 2023	31 March 2022
	£000	£000
Trade payables	2,282	797
Amounts owed to group undertakings	2,400	1,934
Accruals	5,356	2,134
	10,038	4,865

Notes to the financial statements

23 Current deferred income

The group

Deferred income relates to receipts in advance of the related costs being incurred. It is made up as follows:

	31 March 2023	31 March 2022
	£000	£000
Offshore Wind & other corporate partners	5,643	5,768
FCDO	1,912	-
IKEA Foundation 1 ⁴	637	1,068
IKEA Foundation 2	455	-
Overseas Development Aid programme delivery contracts	2,069	2,135
	10,716	8,971

The company

Deferred income relates to receipts in advance of the related costs being incurred. It is made up as follows:

	31 March 2023	31 March 2022
	£000	£000
Offshore Wind & other corporate partners	5,480	5,128
FCDO	1,912	-
IKEA Foundation 1	637	1,068
IKEA Foundation 2	455	-
	8,484	6,196

⁴ Of the IKEA Foundation 1 deferred income balance as at 31 March 2023, £575k has committed to be spent with external partners.

Notes to the financial statements

24 Provision for liabilities

The group

	Deferred tax obligation £000	Holiday accrual £000	Total 31 March 2023 £000	Total 31 March 2022 £000
At 1 April 2022	19	569	588	726
Deferred tax credit to the income statement	-	-	-	2
Amount raised	-	415	415	569
Amount used	(19)	(569)	588	(709)
At 31 March 2023	-	415	415	588

The company

	Holiday accrual £000	Total 31 March 2023 £000	Total 31 March 2022 £000
At 1 April 2022	569	569	709
Amount raised	354	354	(569)
Amount used/transferred	(569)	(569)	(709)
At 31 March 2023	354	354	569

The provision for deferred tax is proportional to the fair value of grant funded investments. The change in the current year is due to our change in our holdings as explained in note 14. Future movements in this provision will depend on changes to these valuations or in changes in our holdings, should they occur.

Holiday accrual is proportional to the payroll cost of vacation days due to employees which have yet to taken.

Provisions are used when the obligation is triggered: deferred tax when investment sales are completed and holiday accrual when vacation is taken.

Notes to the financial statements

25 Financial risk management and financial instruments

Financial risk factors

i) Foreign currency risk

At the present time the group's exposure to foreign currency risk is limited. Revenues are mostly contracted in sterling or the international subsidiary's domestic currency, and non-domestic receipts are converted upon receipt into local currency. Non-sterling contracts are limited to contracts in US\$, Japanese Yen, and Euro. Exposure to international subsidiaries' net assets is minimal.

ii) Interest rate risk

The group's income and operating cash flows are substantially independent of changes in market interest rates. Its interest rate risk is limited to interest earned on cash balances. The group earns interest income at variable rates on its cash balances. The interest income is sensitive to changes in interest rates receivable on cash balances. For example, based on the year-end balances for cash and cash equivalents and Liquid assets £28.9m (2022: £31.1m), a 1% increase in the interest rate would have resulted in an additional £0.29m of interest income (2022: £0.31m) on an annualised basis.

iii) Credit risk

The group's principal financial assets are cash balances, interest free loan receivables, trade and other receivables and venture capital investments. All the cash balances held by the group are invested with large financial organisations.

The main credit risk the group faces is in relation to its Energy Efficiency Loan Scheme. This risk is actively managed with formal credit checking procedures at customer acquisition, and allowances for impairment are made where appropriate. Our bad debt provisioning policy is restricted to provide for loans in administration and where, in the opinion of management, recovery is not possible.

The maximum risk that the group is exposed to is limited to the carrying value of the non-repayable loan receivable balances at 31 March 2023.

The movement in the provision for impairment for loans receivables is as follows:

	31 March 2023	31 March 2022
	£000	£000
At 1 April	539	577
Release of provision	(31)	(14)
Write off of debts due from dissolved companies against specific provision	(380)	(24)
At end of year	128	539

Notes to the financial statements

As at 31 March 2023 the analysis of loans receivable were as follows:

	31 March 2023	31 March 2022
	£000	£000
Gross value of loans	322	923
Less provision for past due and impaired	(128)	(539)
Net value of loans	194	384

iv) Liquidity and cash management

The group's commercial activity is subject to commercial credit risk and liquidity of trade receivables. The remainder of Carbon Trust activity is grant funded in advance and has limited liquidity and cash flow risk. The group has some of its own funds generated from commercial profits, investment sales and loan repayments that are held for future reinvestment.

Cash levels are monitored to ensure sufficient resources are available to meet the group's requirements. Cash surpluses are placed on term deposits to manage liquidity whilst optimising the rate of return on cash resources, giving due consideration to risk.

v) Equity price risk

The group is exposed to fluctuations in the fair value of its venture capital portfolio through its income statement as a result of changes in the outcome of the valuation guidelines applied per note 5(i).

The group's investment in CNRE LP is valued at net asset value, comprising buildings and net working capital; the latest valuation being incorporated in these financial statements. A potential change in valuation should the value of the properties increase or decrease by +/-2%, +/- £12k, and +/-10% £60k, respectively (2022 - +/- 2% £17k, +/- 10% £89k respectively).

The company is subject to fluctuations in its subsidiary's valuations, depending on the assumptions underlying the impairment review. A 5% change in profit margin in future year, without any mitigating actions would result in an £0.02m change in the impairment, and a 5% increase in the discount rates would result in an £0.1m decrease in the impairment.

vi) Capital risk management

As a company limited by guarantee, the company is unable to distribute funds to its members and any profits are reinvested in the business. Due to the activities of the group, there is no current general business need for any borrowings. As such, the capital risk management policy of the group is limited to liquidity management and compliance with any restrictions included under the terms of the grant offers.

vii) Categories of financial instruments

Details of the significant accounting policies and methods adopted, including the criteria for recognition, the basis of measurement and the basis on which income and expenses are recognised in respect of each class of financial asset and liability are disclosed in note 5 to the financial statements.

Notes to the financial statements

	31 March 2023		31 March 2022	
	Book value	Fair value	Book value	Fair value
	£000	£000	£000	£000
Financial assets				
Trade & other receivables	12,985	12,985	10,293	10,259
Interest free loans receivable	194	194	384	384
Cash and cash equivalents	28,898	28,898	22,583	22,557
Liquid investments	-	-	8,500	8,500
Investment portfolio	620	698	620	991
Total financial assets	42,775	42,775	42,380	42,691

viii) Fair value of financial instruments

Note 14 in the financial statements analyses the financial instruments that are measured subsequent to initial recognition at fair value, grouped into 2 categories: valued under IPEVC and net asset basis.

26 Funds attributable to members of the company

The 7 (2022: 7) members of the company at the end of the year are the 7 (2022: 7) directors.

Members fund: The members' fund at 31 March 2023 was £nil (2022: £nil). Each member is required to pay an amount, not exceeding £1 only, if The Carbon Trust is wound up whilst he or she is a member or within one year after ceasing to be a member. This payment is in settlement of The Carbon Trust's debts and liabilities contracted before he or she ceased to be a member, and of the costs, charges and expenses of winding up, and for the adjustment of the rights of the contributors among themselves.

Translation Reserve: The translation reserve at 31 March 2023 was £116,000 (2022: £71,000). It arises from the revaluation of the net assets in subsidiary companies denominated in foreign currencies.

Retained earnings: Comprise the earnings retained for reinvestment in the businesses. These are analysed below between restricted and unrestricted reserves:

The group

	31 March 2023	31 March 2022
	£000	£000
Unrestricted reserves	19,282	21,582
Reserves restricted for use in low carbon technology	1,151	1,413
Reserves restricted for use in Wales	2,715	2,715
Retained earnings	23,148	25,710

Notes to the financial statements

The company

	31 March 2023	31 March 2022
	£000	£000
Unrestricted reserves	15,165	17,173
Reserves restricted for use in Wales	2,715	2,715
Retained earnings	17,880	19,888

27 Financial commitments

At 31 March the total commitments for future minimum lease payments under non-cancellable operating leases relating to property leases and office equipment were as follows:

The group

	Operating leases 2023	Operating leases 2022
	£000	£000
Due within a year	1,242	520
Due > 1 year	3,348	157

The company

	Operating leases 2023	Operating leases 2022
	£000	£000
Due within a year	868	200
Due > 1 year	3,165	14

The group has entered into a number of large multi programme delivery contracts. Under these multi-year contracts, the group has contract commitments with sub-contractors to the value of £30.7m (2022: £0.8m). Of the current commitments £27.6m relates to the Transforming Energy Access (TEA) programme (for the FCDO) and £3.1m for other large multi programmes. The company has a grant agreement with FCDO for the TEA programme to the value of £54.2m.

28 Related party transactions

There are no related party transactions.

Notes to the financial statements

29 Contingent assets

The group through its subsidiary CTEL received through a capital dividend the right to 34% of deferred consideration due under the sale and purchase agreement for the wind farm lease options sold by Partnerships No1 Limited in September 2017. The amount received under this agreement in the current year was £nil (2022: £nil). The directors consider future receipts under these rights to be no longer remote and have valued the asset accordingly at £245,000 (2022: £245,000)

30 Post Balance Sheet events

Post year-end, there was a dividend income declared of £4,000,000 to the company from its subsidiary company 'Carbon Trust Enterprises Limited'. This was settled in May 2023.

